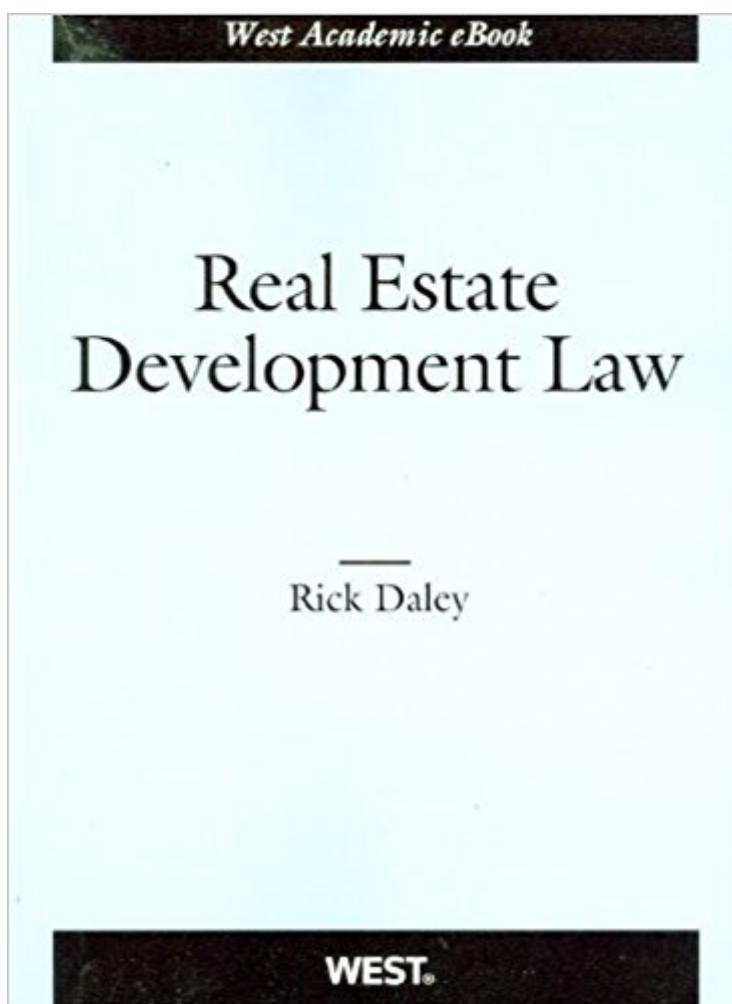


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# **S Real Estate Development Law (American Casebook Series)**



## Synopsis

This book explores all the thought processes, skills, and disciplines that a lawyer uses when representing the developer of a commercial real estate project. The book adopts a practical, skill-oriented approach in examining the role the lawyer plays at each of the stages of development, including:

- Gaining control of the project site
- Securing governmental approvals and incentives
- Forming and capitalizing the project entity
- Closing the land acquisition
- Obtaining construction financing
- Designing and constructing the project
- Negotiating the project lease
- Executing an interim exit strategy
- Operating the project
- Selling the project

The focus of the book is on why real estate development lawyers do what they do and not on the specifics of how they do it.

## Book Information

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Best Sellers Rank: #681,717 in Books (See Top 100 in Books) #115 in Books > Law > Specialties > Military #238 in Books > Business & Money > Real Estate > Law #3198 in Books > Law > Business

## Customer Reviews

Too basic for the money. If you are a practicing lawyer looking for a reference book or good forms, this is not it. It is written as a textbook for students. The used copy I received was in poor shape, but was advertised as "good." It contained heavy pen marks throughout.

BEST COMMERCIAL REAL ESTATE BOOK AROUND. AMAZING AUTHOR

As described and promptly shipped - thank you!

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